

Printed Page:-

Subject Code:- BPGGDT106

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NOIDA INSTITUTE OF ENGINEERING AND TECHNOLOGY, NIET BUSINESS SCHOOL,
GREATER NOIDA

(An Autonomous Institute Affiliated to AKTU, Lucknow)

PGDM (GLOBAL)

TRIMESTER: I - THEORY EXAMINATION (20 -20)

Subject: Organizational Behavior

Time: 2.5 Hours

Max. Marks: 60

General Instructions:

IMP: Verify that you have received the question paper with the correct course, code, branch etc.

1. This Question paper comprises of three Sections -A, B, & C. It consists of Multiple Choice Questions (MCQ's) & Subjective type questions.

2. Maximum marks for each question are indicated on right -hand side of each question.

3. Illustrate your answers with neat sketches wherever necessary.

4. Assume suitable data if necessary.

5. Preferably, write the answers in sequential order.

6. No sheet should be left blank. Any written material after a blank sheet will not be evaluated/checked.

SECTION-A

15

1. Attempt all parts:-

1-a. The two E's in PESTLE stands for (CO1, K2)

1

- (a) Ecology, Environmental
- (b) Energy, Economical
- (c) Economical, Environmental
- (d) Ecology, Energy

1-b. Dual Structure Approach to Motivation is given by (CO2, K2)

1

- (a) Abraham Maslow
- (b) Elton Mayo
- (c) Frederick Herzberg
- (d) McClelland

1-c. The theories that explain group formation (CO3, K2)

1

- (a) Displacement Theory
- (b) Balance Theory
- (c) Achievement Theory
- (d) Power Theory

1-d. Organizational culture can affect employees (CO4, K3)

1

- (a) Positively
- (b) Negatively

- (c) Positively or Negatively both
 - (d) None of these
- 1-e. Unfreezing, Changing, and Freezing is given by (CO5, K4) 1
- (a) Kurt Lewin
 - (b) Herbert Simon
 - (c) Chester Bernard
 - (d) None of these

2. Attempt all parts:-

- 2.a. List the elements of Organizational Behaviour. (CO1, K2) 2
- 2.b. Discuss Theory Z. (CO2, K2) 2
- 2.c. Define a Reference group. (CO3, K2) 2
- 2.d. Differentiate between Authoritarian and Participative culture. (CO4, K3) 2
- 2.e. Discuss the ways to handle Conflict situations. (CO5, K2) 2

SECTION-B

15

3. Answer any three of the following:-

- 3-a. Differentiate between different models of Organizational Behaviour. (CO1, K3) 5
- 3-b. Differentiate between Maslow's Hierarchy of Needs and ERG Theory of Motivation. (CO2, K3) 5
- 3-c. Elaborate the Stages of Group Development. (CO3, K2) 5
- 3-d. Elaborate some of the common areas of Cultural Differences in organizations with reference to Cultural Diversity. (CO4, K3) 5
- 3.e. Discuss the Force Field Analysis and its implications. (CO5, K2) 5

SECTION-C

30

4. Answer any one of the following:-

- 4-a. "The knowledge of Organizational behaviour is really required for managers". Justify with examples. (CO1, K4) 6
- 4-b. "All managers are leaders". Comment. (CO1, K4) 6

5. Answer any one of the following:-

- 5-a. "Theory X and Theory Y are concerned with the nature of people". Explain the ways Job situation affect the application and the implications of this theory. (CO2, K3) 6
- 5-b. "An organization ensures that all basic employee needs such as safety, job security, and a positive work environment are met before focusing on higher-level motivators like recognition and career advancement." Explain the motivational theory that aligns with this approach. (CO2, K3) 6

6. Answer any one of the following:-

- 6-a. Discuss the four Life Positions. (CO3, K4) 6
- 6-b. Explain Johari Window with the help of suitable examples for each window. 6

(CO3, K4)

7. Answer any one of the following:-

7-a. Discuss the Cultural Dimension Theory proposed by Greet Hofstede. (CO4, K2) 6

7-b. Discuss the case of Dominant & Sub-Culture clash at Hewlett Packard. (CO4, K2) 6

8. Answer any one of the following:-

8-a. Illustrate some corporate cases of unplanned change. (CO5, K3) 6

8-b. Explore the ways to overcome the resistance to change at workplace. (CO5, K3) 6

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